

TOP HOTEL CONSULTANTS

Hotel & Motel Management's 2007 Top Hotel Consultants Survey

The H&MM Top Hotel Consultants list was gathered from surveys completed by leading hotel consultants. The list is ranked by revenue from lodging in 2006. Only those who disclosed their revenue figure were ranked on the survey. To be included in the database for next year's survey, contact Elaine Simon at esimon@questex.com.

2007 rank	2006 rank	Company	2006 lodging revenue	2006 total revenue	2006 lodging projects	Areas of expertise	Top lodging segments served	Contact
1	—	Consultare International	\$35,000,000	NA	7	Preopening development, marketing, positioning	Upper-upscale, upscale, mixed-use	Linda Bruno consultare@erols.com
2	—	Horwath HTL	\$28,000,000	\$28 million	NA	Hotel and resort development, asset management, litigation support	Upscale, upper-upscale, resort	Joel Hiser jhiser@horwathhtl.com
3	—	RTKL	\$27,600,000	\$203.8 million	More than 30	Architecture, interiors, master planning full-service design	Upscale, upper-upscale, resort	Todd Lundgren tlundgren@rtkl.com
4	—	PKF Consulting	\$15,000,000	\$15 million	700	Market & economic feasibility, valuation asset management, litigation support	Upper-upscale, resort, upscale	Thomas E. Callahan thomas.callahan@pkf.com
5	—	Signature	\$11,000,000	\$13 million	1,000	Training	Midscale w/o F&B, extended-stay, midscale w/F&B	Don Farrell donfarrell@signatureworldwide.com
6	—	OBM International	\$8,417,332	\$14,105,677	23	Resorts, mixed-use	Resort, upper-upscale, upscale	Cristina Lanao-Rossel clanao@obmi.com
7	3	Jonathan Nehmer & Associates	\$7,750,000	\$7,900,000	45	Architecture, project management	Upscale, resort, upper-upscale	Julie Bourque jbouque@nehmer.com
8	4	Centennial Hotel Consulting and Equity Co.	\$5,000,000	\$6,000,000	13	Hotel development	Upper-upscale, all-suite, resort	Robert Pearce rmpskater@aol.com
9	—	Cole + Russell Architects	\$3,022,013	\$15,588,900	12	Architecture, interior design	Midscale w/F&B, midscale w/o F&B, extended-stay	John R. Russell j.russell@colerussell.com
10	—	JG Johnson Architects	\$2,814,000	\$4,200,000	2	Hotel design, historic renovation, spas, boutique hotels	Upper-upscale, upscale, resort	Jennifer Tierney jtierney@jgjohnson.com
11	7	Cole Martinez Curtis and Associates	\$1,661,500	\$1,661,500	16	Interior planning and design	Upper-upscale, all-suite, upscale	Jill I. Cole info@cmcadesign.com
12	6	Baker Project Consulting	\$1,538,869	\$1,538,869	20	Project management, development, renovations	Upper-upscale, midscale w/o F&B, upscale	Robert Baker britt@bpcom.biz
13	—	HVScompass Interior Design	\$1,200,000	\$1,200,000	34	Interior design	Midscale w/F&B, resort, upper-upscale	Brooke Pearsall bpearsall@hvscompass.com
14	—	Lodging Advisors	\$1,000,000	\$1,000,000	30	Financial operations, development analysis, litigation support	Upper-upscale, midscale w/o F&B, upscale	Sean Hennessey shennessey@lodgingadvisors.com
tie	—	Maurice Robinson & Associates	\$1,000,000	\$1,000,000	20	Public-private partnerships	Resort, upper-upscale, upscale	Maurice Robinson maurice@mauricerobinson.com
16	11	Hospitality Advisors	\$975,000	\$975,000	26	Strategic planning, market analysis, litigation support	Resort, upper-upscale, upscale	Joseph M. Toy jtoy@hospitalityadvisors.com
17	—	RSBA & Associates	\$500,000	\$500,000	20	Asset management, operations reviews, acquisition, disposition, litigation support	Upper-upscale, upscale, boutique	Rick Swig rickswig@rsba.swig.com
tie	—	Novom Marketing	\$500,000	NA	8	Marketing	Upper-upscale, resort	Charlotte Novom cnovom@novom.com
19	—	C.H. Johnson Consulting	\$450,000	\$1,200,000	15	Strategic planning, feasibility studies, expert testimony	Resort, upscale, upper-upscale	Casey Sears csears@chjc.com
tie	17	Interim Hospitality Consulting	\$450,000	\$450,000	50	Hotels	Midscale w/o F&B, extended-stay, resort	Edward Xanders ichex@comcast.net
21	18	Brush & Co.	\$220,000	\$220,000	25	Market study, litigation support	Midscale w/o F&B, upscale, extended-stay	Scott Brush scottbrush@brush-and-company.com
22	—	TR Mandigo & Co.	\$198,000	\$198,000	29	Market feasibility, litigation support	Midscale w/o F&B, upper-upscale	Ted Mandigo trmandigo@aol.com
23	—	Brandt Hospitality Consulting	\$110,000	\$110,000	16	Feasibility studies, market studies	Midscale w/o F&B, extended-stay, all-suite	Isabel Brandt isabelbrandt@earthlink.net
24	—	Jack Craver Co.	\$75,000	\$95,000	2	Development, operations, sales	Upper-upscale, upscale, midscale w/F&B	Jack Craver jcraver@mycyberlink.net

(—) Indicates company was not ranked in the 2006 Top Hotel Consultants survey.